

Towards Unity & obstacles to overcome

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A general Overview

- The point of departure
- Diaspora vs. transnational practices
- From brain drain to brain gain and the capitals to be employed in the transnational level
- Diaspora (capable, responsible, committed, involved)

Diaspora

- Diaspora as a transnational movement and community is characterized by a triadic relationship between countries of settlement, countries of origin and the transnational Diaspora institutions

Brubaker 2005

Maintenance of a distinctive identity, preserved and strengthened by an active solidarity as well as by mutual social relationships that cross the borders of states and link members of a diaspora in different states to a single "transnational community.

Brain drain to brain gain

- **Brain circulation: beneficial to all parties (both societies of origin and settlement)**
- **From "a space of places" to "a space of flows"**
- **Bridgeheads are the one to play the main role in the journey towards unity**

Unity or Coalition?

- The state of being in harmony
- A combination or union formed
- Mutual agreement
- Unity of purpose

Main questions

- What (to be negotiated)
- By who
- With whom
- How

Negotiation is:

- a dialogue between two or more
- Intended to reach an understanding
- Resolve point of differences
- To make joint, collaborative decision
- To build a shared environment leading to long-term trust and focus

Negotiation

Most theories of negotiation share the
notion of negotiation as process

But

They differ in their description of process

- Power competition (structural analysis)
- Veto right (strategic analysis)
- Towards convergence (process analysis)
- Stages (integrative analysis)
- Bad faith negotiation (pretend to negotiate with no intention to reach compromise)

Process (how, context and parties)

Behavior (relation, communication and style to adopt)

Substance (what and agenda)

VS

Strategy, process, tools, tactics

Main points (a plan for dialogue)

Goals

Commitment

Agenda

Relation and recognition (identity and trust)

Communication

Continuous evaluation of process

Towards unity

To observe:

Including and not excluding

Transparency

Media

Message

Women Role

Towards Unity

- Mechanisms to be defined (recognition and inclusion)
 - Initiatives to be taken
 - Trust to be earned
 - Follow up
 - Kurdayati